**Round-Up the Savings to Pay for Facility Improvements - RENO**

Date: March 13, 2014, 9:00 am - 4:00 pm  
Location: Best Western Airport Plaza Hotel & [Conference Center](http://book.bestwestern.com/bestwestern/US/NV/Reno-hotels/BEST-WESTERN-Airport-Plaza-Hotel/Hotel-Overview.do?propertyCode=29049) Aztec Room, 1981 Terminal Way

(Adjacent to the Reno-Tahoe International Airport - Take the free shuttle from the airport)

**PRELIMINARY AGENDA**

9:00 – 10:00 Networking & Continental Breakfast

10:00 - 10:30 *Nevada Governor’s Office of Energy  
 Sue Stephens, Energy Program Manager - Welcome*

*Paul Thomsen, Director*

*Mike Kempa, Nevada Chapter Co-Chair, Energy Services Coalition*

10:30 – 10:45 What Is Performance Contracting? And, How Does it Work?

*Linda Smith, Consultant to Governor’s Office of Energy*

10:45 – 11:20 Performance Contracting Success Story *–* Douglas County School District

*Holly Luna, Chief Financial Officer*

11:20 – 11:40 Get Started on Your Project *–* Exploring the Opportunity

*Chris Halpin, Consultant to Governor’s Office of Energy (President, Celtic Energy)*

11:40 – 12:15 Working With an ESCO

*ESCO Representatives from the Nevada Chapter of the Energy Services Coalition*

12:15 – 12:45 Lunch

12:45 -1:05 How financing works in Performance Contracting projects

*Financing Representative from the Nevada Energy Services Coalition*

1:05 - 1:15 Utility Incentives

Nevada Utility Incentives

*Andrew Dumond, Representing NV Energy (Sr. Program Consultant, CLEAResult)*

1:15 – 1:45 Get More for Your Dollar – Optimize Savings through Deep Retrofits

*Cara Carmichael (Sr. Consultant), Built Environment Team – Rocky Mountain Institute*

1:45 – 2:45 More Performance Contracting Success Stories

City of Henderson - *Ed McGuire & Kathy Ogle, City of Henderson, Facilities Management*

Washoe School District - *Mark Stanton, Facilities Management*

Washington State Lessons Learned - *State of Washington, Department of Enterprise Services*

2:45 – 2:55 SB142 Discussion with Q&A

*Sue Stephens - Governor's Office of Energy*

*Mark Stanton - Facilities Management Officer, Washoe County School District*

*Holly Luna - Chief Financial Officer, Douglas County School District*

2:55 - 3:00 Wrap-Up

3:00 – 4:00 One-on-one meetings and Networking

*Sign-up early for meetings with program team members, success story presenters, or ESCO representatives*